

CPP41419 Courses

Ultimate Real Estate Course Guide

Queensland • 8 October 2026

Match the Queensland salesperson, agent or auctioneer pathway to your intended work before buying training.

For new entrants comparing Queensland course units and work permissions. Educational information only; no licence or job guarantee.

Choose your Queensland role

CPP41419 can support a real estate career, but study and permission to work are separate. Salesperson registration, a full agent licence and an auctioneer licence are different permissions.

Official sources: Q1, Q2

- Employee salesperson, including relevant rental work: 12 specified CPP41419 units, then apply for registration. Contractors need a full agent licence.
- Full real estate agent: 19 specified units drawn from CPP41419 and CPP51122, then apply for a licence. Do not assume an 18-unit Certificate IV covers all 19.
- Property management: match actual duties and employment arrangement to the registration or licence. A job title does not settle authority.
- Auctioneer: a separate licensing pathway; ordinary salesperson registration and an agent licence do not authorise property auctions.

Official sources: Q1, Q2

Completing training does not guarantee a licence or job. Ask the Office of Fair Trading which route applies before paying if eligibility, prior training or interstate recognition is uncertain.

Match the units and entry checks

Salesperson registration lists CPPREP4001–4005, CPPREP4101–4105, CPPREP4121 and CPPREP4123. The full-agent list adds CPPREP4122, CPPREP4124, CPPREP4125, CPPREP4503, CPPREP4506, CPPREP5006 and CPPREP5010. Ask the provider for a written map against the exact list.

Official sources: Q1, Q2

The national qualification has 18 units: five core and 13 electives. It has no national entry requirements, but provider admission checks and Queensland licensing rules still apply. A short unit course is not automatically the full qualification.

Official sources: Q3

Applicants must be at least 18. Identity, training evidence, suitability and work rights matter; salesperson applications involve a criminal-history check. Registered salespeople cannot conduct auctions or operate trust accounts. Read the full role restrictions.

Official sources: Q1

Think about your first job and later plans. Ask how selected units could count towards a full qualification, and what additional training is needed to work independently. Training admission is not a regulator decision.

My intended duties, work arrangement and required units

Compare the actual offer and complete cost

Check the RTO number, registration and CPP41419 scope on the national register, then confirm a current Queensland offer. Queensland's Skills Gateway warns that listing does not establish that the provider currently offers the training.

Official sources: Q3, Q5

- Is the offer a full qualification or selected units? Is extra full-agent training included?
- Are learning materials, assessment and certificate issue included? What do extensions and repeats cost?
- Are online sessions live? Who arranges role-play participants and practical documents?
- What are weekly study hours, trainer access and marking times?
- What happens to instalments if I withdraw?

Build separate course and government-fee budgets. Check the current Fair Trading schedule when applying. No current course price, subsidy or funding place has been verified here. Verify any advertised subsidy for your circumstances and the provider's current approval.

Official sources: Q4

Request a sample timetable and assessment guide. Read the agreement and refund policy before paying, and keep advertisements, quotes and receipts. ASQA explains enrolment information and support; it does not resolve individual student-provider disputes.

Official sources: Q6, Q7

Your next checks and official sources

- [] Write down intended duties and employee/contractor status.
- [] Match the government's current unit list to the written offer.
- [] Separate course fees from government costs.
- [] Confirm assessment, support and cancellation terms.
- [] Complete training, apply and wait for the required authority before regulated work.
- [] Check ongoing duties, including applicable continuing professional development.

My questions / written answers / next check

Q1 · [Queensland — Register as a real estate salesperson](#)
[www.qld.gov.au](#) · Checked 8 October 2026

Q2 · [Queensland — Apply for a real estate agent licence](#)
[www.qld.gov.au](#) · Checked 8 October 2026

Q3 · [National Training Register — CPP41419](#)
[training.gov.au](#) · Checked 8 October 2026

Q4 · [Queensland — Fair Trading fees](#)
[www.qld.gov.au](#) · Checked 8 October 2026

Q5 · [Queensland Skills Gateway — CPP41419 providers](#)
[www.skillsgateway.training.qld.gov.au](#) · Checked 8 October 2026

Q6 · [ASQA — Choose a course and provider](#)
[www.asqa.gov.au](#) · Checked 8 October 2026

Q7 · [ASQA — Student rights and responsibilities](#)
[www.asqa.gov.au](#) · Checked 8 October 2026

No real provider, live intake, course fee, funding eligibility or completion time has been verified for this guide. Individual eligibility, older qualifications, interstate recognition and gap training require a regulator check. The directory operator identity remains pending. This guide is educational information, not a licensing decision.