

CPP41419 Courses

Ultimate Real Estate Course Guide

South Australia • 8 October 2026

Match sales, property management or land-agent work to the exact CBS training and registration pathway.

For new entrants comparing South Australian real estate training and supervised work routes. Educational information only; no licence or job guarantee.

Choose the right registration

A sales representative works for a land agent and must register with Consumer and Business Services (CBS). The current qualification option requires 19 specified units spanning Certificate IV and diploma study. Any 18-unit CPP41419 package should not be assumed sufficient.

Official sources: S1, S2

A property manager has a separate registration pathway. A registered sales representative who also manages property needs the property-management condition added. Registered land agents do not need separate representative or property-manager registration.

Official sources: S1, S3

The standalone property-manager option lists 13 specified units. The option for an existing registered sales representative adding property management lists eight units. These are role-specific unit requirements, not automatically a full Certificate IV award.

Official sources: S4

Ask CBS which route matches your duties and prior training. Auction work has additional requirements. The name on a course advertisement does not establish your authority to work.

Official sources: S1

Training while supervised and later progression

Under-supervision registration can allow training to be completed within 12 months. Evidence of enrolment is required. After completing the required training, apply and pay to remove the condition. A course enrolment alone does not create registration.

Official sources: S1, S3

The approved supervisor must accompany the supervised work in person; online supervision is not enough. Check the permitted supervisor category and scope of duties before accepting work. Property-manager applicants must be at least 18. Suitability and police checks also apply.

Official sources: S1, S3

A land agent carries on the business. The current Option 1 training list contains 36 units across Certificate IV and diploma study. Other accepted routes differ. Police, financial and suitability checks form part of the application.

Official sources: S5, S6

The national CPP41419 award requires 18 units, five core and 13 electives. South Australian occupational requirements are a separate check and can require additional units. Get the exact CBS unit list and ask the provider to map its offer against it.

Official sources: S2, S4, S6, S7

Make the offer fit your life and budget

Check the RTO's registration and course scope, then ask whether it has a current South Australian offer for your chosen role. Request a list of units and the award or statements of attainment you will receive. No provider intake or price has been verified here.

Official sources: S7, S8

- Are all required CBS units included, or are some sold separately?
- Can completed units count towards later study? What evidence is needed?
- What practical assessments, live sessions and participants must I arrange?
- If I plan supervised work, can the study schedule meet my registration deadline?
- When can I contact a trainer and how quickly will work be marked?
- What happens if I need more time or a further assessment attempt?

Ask for tuition, materials, assessment, resubmission, extension and travel costs in one written quote. Keep course charges separate from government application and registration fees. A shorter unit bundle and a full qualification are different purchases.

Read payment, withdrawal, refund and complaints terms before paying. Confirm whether future instalments remain payable after withdrawal. Keep written support promises and all important documents. Ask the provider to explain any unclear condition.

Official sources: S8

Your next checks and official sources

- [] Choose sales, property management, combined duties or land-agent work.
- [] Compare the exact CBS unit list with the provider's offer.
- [] Check whether you need extra units beyond CPP41419.
- [] Confirm supervision, registration conditions and the 12-month deadline if applicable.
- [] Budget course and government charges separately.
- [] Apply to remove a supervision condition after completing training.

My questions / written answers / next check

S1 · [SA Government — Sales representatives](#)
www.sa.gov.au · Checked 8 October 2026

S2 · [CBS — Sales representative qualifications](#)
www.cbs.sa.gov.au · Checked 8 October 2026

S3 · [SA Government — Property managers](#)
www.sa.gov.au · Checked 8 October 2026

S4 · [CBS — Property manager qualifications](#)
cbs.sa.gov.au · Checked 8 October 2026

S5 · [SA Government — Land agents](#)
www.sa.gov.au · Checked 8 October 2026

S6 · [CBS — Land agent qualifications](#)
www.cbs.sa.gov.au · Checked 8 October 2026

S7 · [National Training Register — CPP41419](#)
training.gov.au · Checked 8 October 2026

S8 · [ASQA — Choose a course and provider](#)
www.asqa.gov.au · Checked 8 October 2026

No real provider, live intake, course fee, funding eligibility or completion time has been verified for this guide. Individual eligibility, older qualifications, interstate recognition and gap training require a regulator check. The directory operator identity remains pending. This guide is educational information, not a licensing decision.