

CPP41419 Courses

Ultimate Real Estate Course Guide

Western Australia • 8 October 2026

Choose unrestricted, sales-only or property-management registration and check the required training in writing.

For students planning employee representative work or a later agency business in Western Australia. Educational information only; no licence or job guarantee.

Match your registration to the work

Real estate and business sales representatives, including property managers, work under a licensed agent or registered developer. The unrestricted representative route covers sales and property management. Restricted registrations limit the permitted work.

Official sources: W1

The detailed WA training lists specify 18 units for unrestricted registration, 13 for sales-only and 12 for property-management-only. A shorter bundle should not be described as the full national qualification. Ask which award or statements of attainment you receive and what bridging study may be needed later.

Official sources: W3

CPP41419 is nationally packaged as 18 units: five core and 13 electives. The qualification has no national entry requirements, but provider admission rules and occupational registration checks are separate.

Official sources: W2

The WA application page contains inconsistent summary arithmetic: it says 18 core units plus three electives, while its detailed list contains 15 specified units plus three electives. Use the detailed list as a question for Consumer Protection and request written confirmation before enrolling; do not guess.

Official sources: W3

Application checks and the agency pathway

Representative applications need training evidence, character disclosures and a police certificate issued within the previous three months. Check the current application instructions before ordering time-limited documents. Registration approval is separate from finishing the course.

Official sources: W3

Running an agency requires an agent's licence and a current triennial certificate. CPP51122 is an accepted training pathway with any required Certificate IV gap units. Prior qualifications and other pathways need individual checking.

Official sources: W4

The agent application asks for relevant transaction experience, employment history and business references supporting at least two years of full-time experience. Two referees are required, including one outside the current workplace. Police and other application checks also apply.

Official sources: W4

A representative course is not the whole agent-licensing pathway. Decide whether your next step is employee sales, property management, both, or later agency operation. Confirm the authority that permits those duties.

Check the provider, workload and full price

Search the National Training Register for the RTO's current registration and CPP41419 scope. Then obtain its live WA offer, exact units, delivery method and start date. Scope does not prove that a course is currently offered to you.

Official sources: [W2](#), [W5](#)

- Are the required WA units included and mapped in writing?
- Is the offer a full qualification or a restricted-role bundle?
- Are there scheduled classes, live assessments or in-person sessions?
- Who arranges role-play participants and workplace materials?
- What weekly workload, marking time and trainer support should I expect?
- How long does access last, and what do repeats or extensions cost?

Budget separately for tuition, government licensing or registration, police checks, materials and extra attempts. WA publishes current property-industry fees; select the entry matching your application. No live course price, intake or subsidy has been verified here.

Official sources: [W6](#)

Get payment, withdrawal and refund terms before paying. Keep the agreement and supporting messages. ASQA explains student rights and regulatory concern routes but does not resolve individual disputes or decide refunds.

Official sources: [W7](#)

Your next checks and official sources

- [] Choose unrestricted, sales-only or property-management duties.
- [] Confirm the exact unit list with Consumer Protection, including the published arithmetic discrepancy.
- [] Check the RTO and the live offer separately.
- [] Time police documents to the application window.
- [] Separate representative registration from later agent licensing.
- [] Save the total quote, study requirements and refund terms.

My questions / written answers / next check

W1 · [WA — Representative registration overview](#)
[www.wa.gov.au](#) · Checked 8 October 2026

W2 · [National Training Register — CPP41419](#)
[training.gov.au](#) · Checked 8 October 2026

W3 · [WA — Apply for representative registration](#)
[www.wa.gov.au](#) · Checked 8 October 2026

W4 · [WA — Apply for an agent licence](#)
[www.wa.gov.au](#) · Checked 8 October 2026

W5 · [ASQA — Choose a course and provider](#)
[www.asqa.gov.au](#) · Checked 8 October 2026

W6 · [WA — Property industry licensing fees](#)
[www.wa.gov.au](#) · Checked 8 October 2026

W7 · [ASQA — Student rights and responsibilities](#)
[www.asqa.gov.au](#) · Checked 8 October 2026

No real provider, live intake, course fee, funding eligibility or completion time has been verified for this guide. Individual eligibility, older qualifications, interstate recognition and gap training require a regulator check. The directory operator identity remains pending. This guide is educational information, not a licensing decision.